



BNB Asset Management

April 4, 2016

Yardi Systems
430 South Fairview Avenue
Santa Barbara, CA 93117

Re: The Jacobs Group

To whom it may concern:

BNB Asset Management has been working with The Jacobs Group since August 26th, 2013 when we started using the Yardi program. The Jacobs Group is the reason we transitioned to Yardi. Without them, we would surely still be on another software.

In 2013, we transitioned from another property management system we used for tenant management and Quickbooks for accounting to Yardi Voyager – which was much more robust and complex. We are glad we started working with The Jacobs Group to help us navigate through all the setup. They also provided us with the necessary training and support on Yardi accounting, residential property management and maintenance. Most importantly, they provided the personal assurances that a company such as ours could complete what would surely otherwise have been a very daunting process.

As a family owned property management company that is run by a family with equity interests in all of the properties we manage, we had very specific and unique business process and reporting requirements. The Jacobs Group was able to accommodate our needs in a timely, professional and cost-effective manner.

We are confident with the knowledge and experience provided to us by The Jacobs Group. They are definitely Yardi pros and we look forward to working with them for many years in the future. Without any hesitation, we strongly recommend them to any Yardi client.

Please call or email if you have any questions.

Yours truly,

Alan Tzvika Nissel, Principal and In-House Counsel
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