

**DLS Consulting LLC
26 Brighton Terrace
Parsippany, NJ 07054**

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Mr. Chris Jacobs, President
The Jacobs Group
6283 Guava Avenue
Goleta, CA 93117

DLS Consulting LLC (DLS) has worked with the The Jacobs Group since 2018. DLS is a boutique Consulting firm, primarily working with clients in the Affordable Housing Industry. The Jacobs Group performed work for two of our clients during this time. The projects required an understanding of not only Yardi but HUD software requirements.

The Jacobs Group team handled the engagements in a professional manner and provided much needed support. Although the HUD Regulations were common, our clients were experiencing problems that required unique applications of the HUD regulations resulting in The Jacobs Group performing compliance reviews, data warehousing, creation of data structures and software customizations. The Jacobs Group worked with all parties involved with the projects to create an action plan, provided training, help with voucher corrections/submissions, day-to-day support and set-up/data conversion for properties. The Jacobs Group is very knowledgeable with software applications in general with a focus on Yardi.

The Jacobs Group was very responsive to our client's needs as the projects evolved and issues were identified. They had a good working relationship with the client, my firm, HUD staff and Yardi/other software personnel.

DLS looks forward to continuing our working relationship to take advantage of your firm's knowledge and expertise.

Diana Smith
Diana Smith
Managing Member